

From the Agent's Desk

A satirical look at an agent's work life, from the files of Joe Dokes, CLU

By David Douglas Ford



Federal insured Bureau of Investigation

- Organized Crime Division -

— FOR AGENT EYES ONLY —

FOR FILE: DUE TO TYPOGRAPHICAL ERROR, TELEPHONE WIRETAP WAS INSTALLED AT INCORRECT LOCATION. AUTHORIZED SUBJECT'S NAME IS JOE DOLES, NOT JOE DOKES.

NO FURTHER ELECTRONIC SURVEILLANCE IS AUTHORIZED FOR SUBJECT JOE DOKES. THIS FILE OFFICIALLY CLOSED & SEALED BY EXECUTIVE ORDER OF THE DIRECTOR.

OFFICIAL PHONE TRANSCRIPT COPY — FOR FILE ONLY

SUBJECT OF WIRETAP: Joe Dokes

KNOWN ALIASES: Joe "Clueless" Dokes, Joey the Whammer, The "Producer"

1:46 PM Wednesday, January 3, 2007

SUBJECT: Hello.

CALLER APMG: Mr. Joe Dokes, CLU, please.

SUBJECT: This is Joe speaking.

CALLER APMG: Joe, my name is Brian and I represent the Agent Producers Marketing Group. Have you got a minute to hear some great news about making more money this year?

SUBJECT: The Marketing Agent Producers Group? I'm afraid I'm not familiar with . . .

CALLER APMG: No, it's the Agent Producers Marketing Group. Joe, would you like to learn how you can double your income this month and every month from now on?

SUBJECT: Well, naturally, I would be interested in . . .

CALLER APMG: Because our agent commissions are 30 points above street level and we pay bonuses all the way up to a million of premium which means . . .

SUBJECT: Well, see that's the thing. I'm not really that big of a producer so the Producer Agents Marketing Group wouldn't really be of any . . .

CALLER APMG: It's the Agent Producers Marketing Group, A - P - M - G, okay? Now, when you max out your commission bonus program with us then . . .

SUBJECT: Um, well, I'm not sure I'm the guy you are looking for really. Maybe I can check you all out online and get back to you. Marketing Producer Agents' Group, right?

CALLER APMG: Joe, for crying out loud, it's the Agent Producers Marketing Group!!! See, Joe, we take all of the confusion out of your business so you can just focus on production. After all, that's what you do best, right Joe? Production? Commissionable premium?

SUBJECT: Well, I suppose it could be, sure. That is, it should be.

(LONG PAUSE IN CONVERSATION HERE)

CALLER APMG: You still there Joe?

SUBJECT: Not really.

..... (END OF TRANSMISSION 1:48 PM)

CLASSIFIED

CASE # 01746
SUBJECT: DOKES, JOE

CASE CLOSED