

From the Agent's Desk

A satirical look at an agent's work life, from the files of Joe Dokes, CLU

By David Douglas Ford

AGENT'S
salesJournal

www.AgentsSalesJournal.com



For JD Urgent
Date 3-3-07 Time 8:35 a.m.

WHILE YOU WERE OUT

M Urgent!!

Of _____

Phone _____

Fax _____

Mobile _____

TELEPHONED	<input checked="" type="checkbox"/>	PLEASE CALL	
CAME TO SEE YOU		WILL CALL AGAIN	
WANTS TO SEE YOU		RETURNED YOUR CALL	

Message
Joe, your wife just called and she's locked out of the house and you have BOTH sets of keys!

Signed -LJ

No. _____

NAME _____

For Joe Dokes, CLU Urgent
Date 3-3-07 Time 1:00 p.m.

WHILE YOU WERE OUT

M Jim Wissler

Of _____

Phone _____

Fax _____

Mobile _____

TELEPHONED		PLEASE CALL	
CAME TO SEE YOU	<input checked="" type="checkbox"/>	WILL CALL AGAIN	
WANTS TO SEE YOU		RETURNED YOUR CALL	

Message
He has to cancel your appt. for 7:00 tonight due to a family crisis. He asked that you call him back in July.

Signed -LJ

For Joe Urgent
Date 3-3-07 Time 8:40 a.m.

WHILE YOU WERE OUT

M Und. Dept.

Of _____

Phone _____

Fax _____

Mobile _____

TELEPHONED	<input checked="" type="checkbox"/>	PLEASE CALL	
CAME TO SEE YOU		WILL CALL AGAIN	
WANTS TO SEE YOU		RETURNED YOUR CALL	

Message
Your biggest life case ever can't be issued after all. Declination letter emailed to client this morning.

Signed -LJ

For Joe Dokes Urgent
Date 3-3-07 Time 11:43 a.m.

WHILE YOU WERE OUT

M Your Broker Dealer

Of _____

Phone _____

Fax _____

Mobile _____

TELEPHONED	<input checked="" type="checkbox"/>	PLEASE CALL	
CAME TO SEE YOU		WILL CALL AGAIN	
WANTS TO SEE YOU		RETURNED YOUR CALL	

Message
The one you sent them got lost so they need another original "U-4" (??) in B/D office by noon TODAY. (Aren't they in Maine?)

Signed -LJ

For J. Dokes Urgent
Date 3-3-07 Time 10:00 a.m.

WHILE YOU WERE OUT

M Dave, michelle, and Val

Of next door!

Phone _____

Fax _____

Mobile _____

TELEPHONED		PLEASE CALL	
CAME TO SEE YOU		WILL CALL AGAIN	
WANTS TO SEE YOU		RETURNED YOUR CALL	

Message
The lead company you recommended has 2 total responses so far - both from the same guy!!! Didn't you say this was can't miss???

Signed _____